



Quarterly Newsletter

NTI Product Portfolio:

- DRNet®/Unified for HPE Customers**
Making Data Available everywhere
- DRNet®/Unified for GoldenGate Conversion**
Timely Migrations to the DRNet®/Unified Product Suite
- DRNet®/Kafka**
Powered by uLinga
- DRNet®/Gateway**
Powered by uLinga
- DRNet®/Core**
Business Continuity through Data Replication
- DRNet®/Open**
Business Cooperation Presenting Opportunities
- DRNet®/Vision**
Business Insights from AI/ML and Analytics
- DRNet®/FileSync**
Applications and Non-Database Replication
- DRNet®/XPbr**
Data Block Modification Archival Solution
- DRNet®/XPcr**
Rapid Data Validation and Correction

The NTI Customer Voice:

It is fundamental for the NonStop. From a BAU perspective, where we have the ability to switch data centers, having data replication is obviously key for that.

Actually, for the migration event, because we were essentially running active/active for a period of time across 4 HPNS systems, it meant that there was no customer impact, which was our main goal and which we achieved

-- **Gurpal Gahir**, NBS Payments CIO, Chief Operating Office (COO)



Catch the latest article from the July - Aug 2025 issue of NonStop Insider here



Delivering The Best Of

Both Worlds

Uniquely combining data replication and native bi-directional streaming with DRNet®/Kafka

*Powered by uLinga for Kafka

NonStop Community Feature

With the coming of Fall, the big news came out of the HPE Nonstop Technical and Business Conference 2025 (Nonstop TBC 2025). Attendees may reflect on the 2025 as being a “banner year” for the Nonstop Compute community as almost every Nonstop vendor featured one or more banners. Not to be outdone, NTI featured five such promotional banners and it helped set the stage for many helpful information exchanges. What makes the Nonstop community unique is the willingness of all attendees to openly talk about their future requirements and there is no better forum to do so than Nonstop TBC events.

HPE

The stage was set for Casey Taylor, HPE VP & GM HPE NonStop Compute, and Neil Davis, HPE Global Sales Director, HPE NonStop Compute to bring us highlights of 2025. The theme of Casey’s update was continuation - emphasis on the big HPE themes of The Cloud that Comes to You along with GreenLake for your on-prem cloud experience. However, it was the reference in passing, again, against the background of cloud, of how there was work being done to support Nonstop in public clouds, globally, virtualized and present; essentially everything we need to know about a future for Nonstop as it becomes available everywhere.

Elsewhere

“... one of our auto manufacturing customers has been using HPE’s fault-tolerant systems for more than 35 years without any unplanned downtime. With the launch of HPE Nonstop Compute NS5 X5 and NS9 X5, we are reinforcing our commitment to deliver an architecture designed for fault-tolerance and high performance so that our customers can scale their businesses and innovate with confidence.”

-- **Casey Taylor, HPE VP & GM HPE NonStop Compute**. June, 2025 (promotion on behalf of abat+)

“Choice of partners who understand this and build this in from the start, from design to implementation, drives simplification benefits, higher availability and lower costs than trying to retro fit this at the implementation stage, where the lack of these principles often necessitates the implementation of complex tools in layers to overcome this basic lack of design insight from the beginning.”

-- **Neil Davis, HPE Global Sales Director, HPE NonStop Compute**. September 2025 (promotion on behalf of Lusus Payments)

NTI introduces new company-wide tag line at Nonstop TBC 2025

“We move the data that moves your business”

From Sales Leadership (Cody Newton)

With the opportunity the Nonstop TBC 2025 provided, it seemed to be the right time to refresh our messaging and to document what has turned out to be a winning strategy for the company. NTI is now more than NTI, your data company and is addressing the changes taking place across the industry led by the rapid uptake of AI and of how AI will be an adjacent process, with the tagline, NTI, we move the data that moves your business. NTI remains your data company, going further to ensure your data is replicated to where it is needed most – across the network to be exposed, integrated, analyzed and reported.



Upcoming Events:

Nonstop GTUG
Munich Germany
April 14 - 16, 2026



An attentive Nonstop Compute leadership
Nonstop Technology & Business Conference, 2025

Coming Up:

Check out the published August, 2025 issue NonStop Insider for the NTI article:
For NTI, it's all about replication!

Check out the September issue of The Connection for the NTI article:
WE MOVE THE DATA THAT MOVES YOUR BUSINESS

Also look for the upcoming:
Issue of The Connection for the latest insights following Nonstop TBC 2025 – end of October, 2025

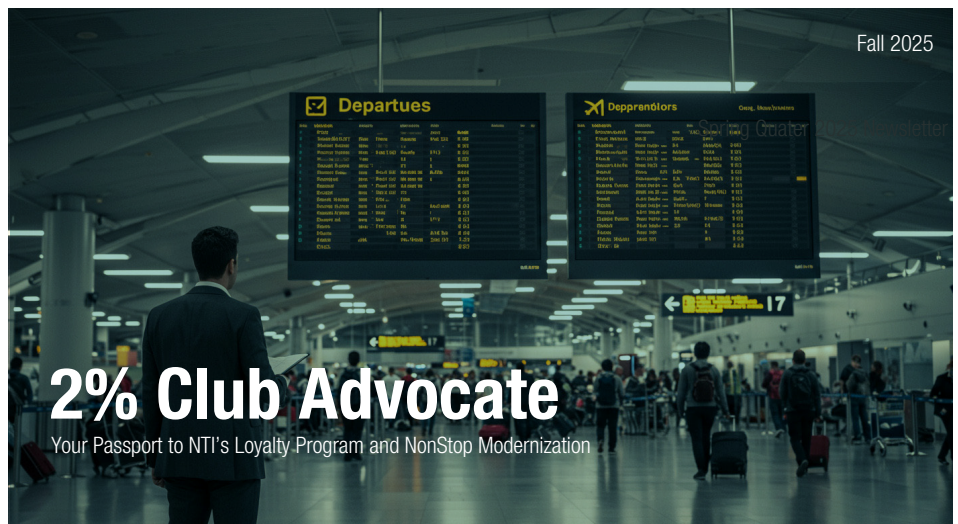
issue of NonStop Insider for news on Nonstop customers turning to DRNet®.

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Fall 2025



Making News

NTI is often asked about how best to grow its business. Not directly, but with inquiries along the lines of, “what’s new at NTI?” In general business grows in one of two ways. Adding new customers together with adding new products and features for existing customers. NTI has elected to pursue both but in a marketplace that is expanding slowly, it is the latter where the greatest attention is given. What was on display at Nonstop Technical and Business Conference 2025 was just how important partnerships have become when addressing the addition of new features and for members of the 2% Club - that is, loyal NTI customers in longstanding relationships with NTI – access to these additional features, well integrated with DRNet®, are proving popular.

The goal of the 2% Club has never been about supporting a clique or a special interest group, but rather is an acknowledgment of just how great an importance NTI places on their installed base. They are the future of NTI even as their feedback ensures timely product availability focused on meeting the business needs. Today it is all about moving beyond replication to data streaming and it is because of the input from NTI customers, the first successful deployment of NTI’s data streaming platform – a combination of DRNet®/Unified for HPE Customers and DRNet®/Kafka, powered by Infracore’s uLinga for Kafka.

What is new at NTI just happens to be new customers, new partners and new products. If you would like to read more about what’s new then turn to the NTI website and scroll through the Resources tab to see updated product data sheets, case studies, presentations as well as an updated Company fact sheet. Yes, there’s lots that is new and yes, NTI continues to grow.

As we look back at Nonstop TBC 2025, Nonstop vendor community was positive in the praise for the Connect organization and the efforts it put into providing a great event.

“As always NTI was excited about the opportunity to attend the newly named HPE Nonstop Technology & Business Conference in the Woodlands, Texas this year. With the new focus on Business in addition to Technology we did see greater representation from the customer base and more decision makers than we had seen previously. As an HPE partner and vendor we are greatly appreciative of Casey Taylor’s leadership along with Neil Davis’ on focusing on strengthening the HPE Nonstop community and doing all they can to see a greater customer turnout this year and going forward. NTI found great value in being able to connect with new customer representation and especially connecting with the decision makers that attended the event. NTI feels our ROI on this year’s event exceeded our targets and that’s many thanks to HPE, Connect, and our incredible team here at NTI. We are already looking forward to putting our Mickey ears on next year and attending the event in Orlando.”

-- **Cody Newton**, NTI CEO.

“TANDsoft participated very successfully at the HPE NonStop Technology & Business Conference (TBC) 2025 held in The Woodlands, Texas. We engaged extensively with the NTI team and all attendees, showcasing our innovative solutions and fostering strong industry relationships. The highlight was our Blazing-fast FS Compare and Repair product, a companion product of NTI, which impressed attendees with its advanced block-level hashing technology, delivering rapid and scalable file comparison and repair capabilities. TANDsoft’s active presence at TBC 2025 reinforced its status as a trusted leader in NonStop software solutions.”

-- **Jack Di Giacomo**, TANDsoft Principal.