

**Flight is about to depart;  
are you onboard, heading to the  
right destination?**



**Richard Buckle  
June, 2025  
E-BITUG**

# NTI – The Data Company

40-year-old privately held company  
accumulates experience, leads innovation



Pioneered NonStop Data  
Protection

Data centers USA and Ireland

Offices USA, Ireland and  
Mexico

Direct Support

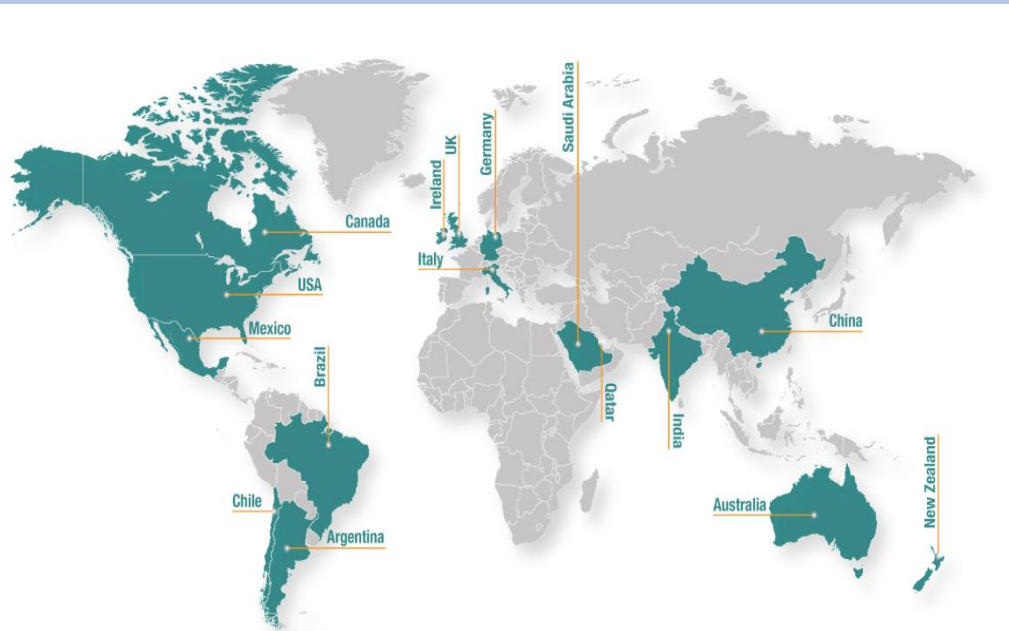


**Richard Buckle**  
**June, 2025**  
**E-BITUG**



# DRNet®- customers spread globally

A longstanding presence among NonStop users demanding a premier data replication solution



Hundreds of NonStop systems deployments

Hundreds of use case scenarios

Experiencing growth in key markets – LATAM and AP/J

**Richard Buckle**  
June, 2025  
E-BITUG

## Synchronous versus Asynchronous: Possible data loss?

### Transactions?

The interaction between data and business: Fresh transaction data drives business decisions.

For 40 years there has been no reported loss of transactional data by any NTI customer.



**DRNet<sup>®</sup> - one speed, "fast."**

**Cars built today may provide performance options.**

**NTI software knows only one speed!**



**Tour, Sport, Track and Custom:**

... think V6, V8, V10, V12, V16

For the NonStop customer, when it comes to mission critical performance, DRNet<sup>®</sup> provides only one much-needed performance option: **Very fast!**



**Richard Buckle**  
**June, 2025**  
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# **NTI Product Portfolio**

## ***DRNet*<sup>®</sup>/Unified, and friends!**



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# NTI – Your Data Company delivers DRNet®/Unified











## Replication anchors data distribution, integration and transformation

With DRNet®  
**one model,  
one technology,  
one product**  
providing a unified single source solution  
all participants on the NTI Price Book

The NonStop users of DRNet® have **a unified solution;**  
takes replication of data to new heights,  
**delivering data throughout the enterprise** whether  
traditional, hybrid or all-cloud based:

DRNet® replication to other NonStop systems, updated  
distribution core-to-edge, innovative integration with 3rd  
party databases and modern processes, with  
transformation of data at any time

### NTI Product Portfolio:

-  **DRNet®/Unified for GoldenGate Conversion**  
Timely migrations to the DRNet®/Unified Product suite
-  **DRNet®/Kafka**  
Powered by uLinga
-  **DRNet®/Unified for HPE Customers**  
Making data available everywhere
-  **DRNet®/Unified for Business Integration**  
Ensuring data delivers business insight
-  **DRNet®/Core**  
Business Continuity through Data Replication
-  **DRNet®/Vision**  
Business Insights from AI/ML and Analytics
-  **DRNet®/Open**  
Business Cooperation presenting Opportunities
-  **DRNet®/FileSync**  
Applications and Non-Database replication
-  **DRNet®/XPbr**  
Data block modification archival solution
-  **DRNet®/XPcr**  
Rapid data validation and correction

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## NTI expands product portfolio

NTI delivers solutions focused on moving data;  
Data Replication drives Hybrid IT participation.



**Distribute** data to Oracle or DB2 (in addition to NonStop) whether in the cloud or on the edge

**Integrate** your data with Kafka and even >Splunk, ELK and more

**Transform** data when pursuing integration

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# DRNet®/Unified for GoldenGate Conversion

NTI successfully navigating a path forward for NonStop users looking for GoldenGate alternatives



**Immediacy:** the desire for timely results from a proven source

**Risk Mitigation:** the value expected with industry-recognized methodology

**Competency:** the expectation from leveraging expertise already gained

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# Partnerships that deliver - DRNet®/Kafka, powered by uLinga

## Experience Seamless Integration: DRNet® on HPE NonStop Meets the Power of Kafka with NTI and Infracsoft



Together, NTI and Infracsoft can now deliver the best of both worlds for Kafka support - tight integration utilizing the core capabilities of DRNet® on HPE NonStop systems with the advanced data streaming solution of Infracsoft

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# Partnerships that deliver - DRNet®/Gateway, powered by uLinga

## Multi-protocol network gateway solution

Provides connectivity, filtering and protocol conversion for a wide range of network protocols and applications.

Powerful Data Transformation capabilities allow messages to be transformed as they are processed

Supports TCP/IP, HTTP/1.1, HTTP/2, TLS, as well as Pathsend and Guardian IPC on HPENonStop  
Messages can be transformed to/from binary fixed-format, JSON and ISO8583, and more

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# Partnerships that deliver - DRNet® Utilities powered by TANDsoft

## DRNet®/FileSync

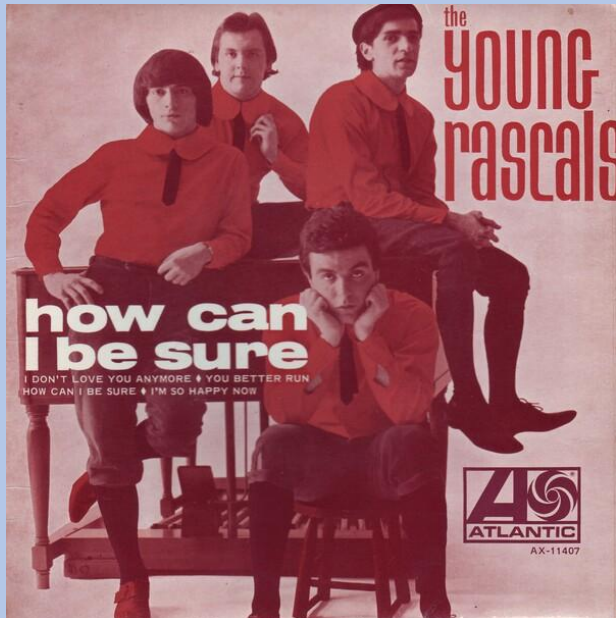
Automatically monitors,  
replicates and synchronizes  
application environments and  
non-database files

## DRNet®/XPbr

DRNet®/XPbr addition of  
Express Backup/Restore  
featuring FS Backup and Restore

## DRNet®/XPcr

Introducing DRNet®/XPcr  
addition of Express  
Compare/Repair featuring  
FS Compare and Repair



“Block Hash Compare technology is what makes this solution blazingly fast.

“When discrepancies are detected, FS Compare and Repair drills down to display the rows, records, columns and fields that are out-of-sync and offers the user the option to repair the target file.”

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# **DRNet®- Your flight is about to depart!**

Now we know the plane is at the gate and we have become familiar with what it can do; what next?



**“Stand on the shoulders of giants.”**

Isaac Newton.

**Success comes from following those who have already succeeded;  
Customers and Partners.**

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# **Trends, Trials and Trajectories**

## **Destinations that excite!**



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# Trend 1: Modernization vs Digital Transformation

## Benefits of Modernization

There's a new demand for **simplifying complex environments and increasing speed** of communication across the entire enterprise technology stack, including data centers. Stakeholders, IT leaders, and end users all demand immediate cost savings, **operational agility, scalability, resilience, and security.**

It's important to note that **transformation is not modernization**

Digital transformation is about driving the evolution and creation of new business models, while **modernization is focused on preparing your IT infrastructure, IT systems, technology, and products to succeed in a data-driven world.**



## NTI: Responding to trends

### Modern IT: In a data driven world, nothing happens in a vacuum

Technology trends that influence product development, advancing product relevance and establishing a new company trajectory:

**Hybrid IT:** Replication that distributes to open databases e.g. **Oracle**

**AI:** Replication that integrates with data streaming platforms e.g. **Kafka**

**Cloud Computing:** Replication that transforms in support of time-series databases e.g. **\*Prometheus**

\* Cloud-based Prometheus services offer a fully managed, scalable solution for monitoring and alerting in dynamic cloud environments, without the need for manual infrastructure management.



## Trend 2: Execution Commitment

### The Promise from TBC 2022:

People and Places

**Personnel added in support of LATAM and EMEA**

Partners and Customers

**Infrasoft added to TANDsoft as a partner**

Promotion

**New customer wins**

Participation

**Marketing strengthened focused programs  
RUGs and global events sponsorship to the max**

**As for products, added -**

**DRNet<sup>®</sup>/Unified for GoldenGate Conversion**

**DRNet<sup>®</sup>/Kafka powered by uLinga**

**DRNet<sup>®</sup>/Gateway powered by uLinga**



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# DRNet®/Unified for Everlink

**NTI Customer depends on core elements of DRNet®/Unified to ensure continuous operations**

Everlink has deployed DRNet®/Unified on the basis of it providing support for an **Active/Passive (A/P) deployment**

The direct communications channels and close coordination which exists between Everlink and NTI ensures Everlink requests are never subject to being filtered or marginalized



“With DRNet®/Unified deployed, it **allows us to be in a position to recover from severe service interruptions.** Over the years it has been present on NonStop and has proven to be a great product with great NTI customer support.

“We have enjoyed an excellent relationship with the NTI team for many years.”

Carlo Tuzi,  
Everlink Vice President, Technology

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U.K.

## DRNet®/Unified for Nationwide

“Yes definitely, from my perspective I think the tool does exactly what it says on the tin, the support is excellent, and I would highly recommend it.”

Home > Resouces > Case Studies > Longstanding NTI customer relies on DRNet®/Unifile...

Longstanding NTI customer relies on DRNet®/Unified to execute a successful migration to new generation NonStop systems



“From a Business-as-Usual (BAU) perspective, where we have the ability to switch data centers, having data replication is obviously key for that ... **we were essentially running active/active for a period of time across 4 HPNS systems**, it meant that there was no customer impact, which was our main goal and which we achieved.”

Gurpal Gahir, NBS Payments CIO,  
Chief Operating Office (COO)

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New Zealand

“Wordline wanted one solution for both  
TMF and Non-TMF processing...  
in support of an Active/Active environment”

Home > Resouces > Case Studies > New Zealand's leading payments processor continu...

New Zealand's leading payments processor  
continues to rely on NTI in meeting its data  
needs with DRNet®



## Active / Active for continual operation

With the Active/Active environment this is to ensure application can continue to function if a critical failure occurs on one of the nodes. This is the most critical use case.

Log information is also replicated between nodes as we run discreet full system settlement on both nodes. Again, this is to ensure if disasters do strike, we are always able to continue all processing.



Richard Buckle  
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## **DRNet®/Unified for Worldline**

Having launched EFTPOS in 1989, Worldline continues to be the leader in local payments.

The company processes 70% of New Zealand (Aotearoa) payment transactions across 85,000 merchants deploying over 150,000 EFTPOS devices.

Use Cases: Support and usage of DRNet®:

An **Active/Active** environment

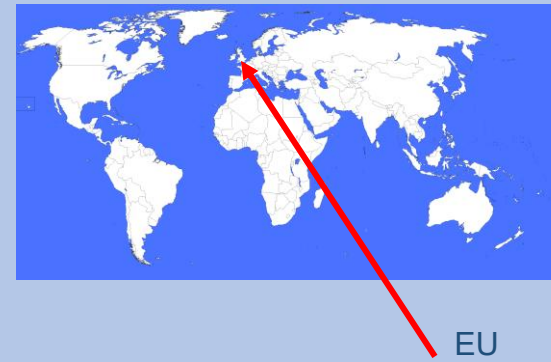
**DRNet®/Open** to ship data

(to external systems; Oracle)

**DRNet® API** to convert records (to external formats)

**DRNet®** to manage migrations (of applications)





# DRNet<sup>®</sup>/Unified for EU Bank

## Middleware migration needed at large European Bank using BASE24

Oracle GoldenGate replaced by DRNet<sup>®</sup>/Unified  
narrow window of opportunity – timeliness imperative  
“Success in a competitive landscape!”

Central to the success of this project was the knowledge within NTI of BASE24 and the long working relationship NTI enjoyed with ACI, dating back many decades.

DRNet<sup>®</sup> provided the initial D/R solution for all BASE24 customers.



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# DRNet<sup>®</sup>/Unified for EU Bank

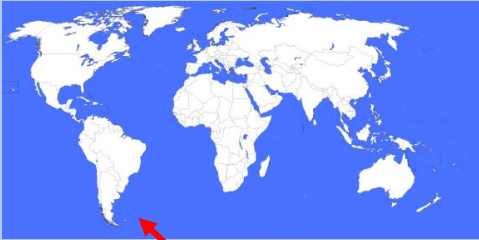
Large European Bank with BASE24 became driving force behind introduction of DRNet<sup>®</sup>/Unified for GoldenGate Conversion

Two  gold-star initiatives have been created!



 Reliability of product, expertise of vendor has led to customer being the first licensed customer of DRNet<sup>®</sup>/ Kafka

 Quality of newly introduced DRNet<sup>®</sup>/Unified for GoldenGate Conversion has led to a new NonStop customer license



Global

# DRNet®/Unified for ConnexPay

## NonStop anchors our Business

NonStop had proved through the years reliable, but having an ability to **replicate data created by the mission critical ConnexPay payment solution to anywhere around the globe** in accordance with regionally legislated mandates on data movement, meant that a higher level of business resilience could be in sight.

For over twenty years a major global payment processor has achieved business resilience by choosing NTI and DRNet®



“As a longtime customer of HPE that has depended on the business resilience of their NonStop systems, we have enabled consumer access to their finances 24x7”

**Richard Buckle**  
**June, 2025**  
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**NTI Partnership  
Join the NTI 2% Club!**



**Richard Buckle  
June, 2025  
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# NTI: Your Data Partner

HPE NonStop team launches its own Starship!

**HPE Nonstop Compute  
NS5 X5 and NS9 X5**  
Designed for vital  
enterprise operations



The references to space was obvious given the program name Starship

Destinations will vary but one thing has become very clear; HPE's commitment to NonStop remains intact as it is continuing to attract development dollars.



**Richard Buckle**  
**June, 2025**  
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# NTI: Meeting your travel plans

## NTI NonStop team launches its travel agency!



The role of a travel agent is to **assist with the planning**, recommending alternatives and optimizing costs

The route may look attractive (but) there is always going to be **something else to be considered** and this is the objective of any professional travel agent.

Perhaps most important of all, when a travel agent is found and meets the goals set for them, **over time a relationship is created** whereby the needs of the traveler become well known and the plans and recommendations simplified.



# NTI 2% Club Membership

**With many more destinations and the availability of a return ticket, there is an urgent need for a travel agent**

The advertisement graphic is set against a dark green background. At the top left is the NTI logo with the tagline 'Your Data Company'. Below it is a photograph of three people in a travel agency setting, looking at a large map on a table. The text 'NTI 2% CLUB' is prominently displayed, followed by 'ENJOY A SUPERIOR EXPERIENCE'. A short paragraph explains the need for travel agents due to more destinations and return tickets. A quote from the NTI team is enclosed in a decorative frame. At the bottom is the DRNet logo with the tagline 'Journey to discovery'.

**NTI 2% CLUB**  
ENJOY A SUPERIOR EXPERIENCE

With many more destinations and the availability of a return ticket, there is an urgent need for a travel agent.

Let the NTI team deliver the right product suite that best delivers you to your destination.

**DRNet**  
Journey to discovery

**Richard Buckle**  
**June, 2025**  
**E-BITUG**



# NTI 2% Club Membership

## Latest destination!

**As a 2% Club member,  
travel with NTI to  
DRNet®/Kafka everywhere  
and step up to the  
industry's first  
Transaction-focused  
round ticket.**

The advertisement graphic for the NTI 2% Club is set against a dark green background. At the top left is the NTI logo with the tagline 'Your Data Company'. Below it is a photograph of a man in a suit standing in an airport terminal, looking at a large flight information display board. The board shows a 'Departures' list with columns for flight number, destination, and time. Below the photo, the text reads 'NTI 2% CLUB' and 'ENJOY A SUPERIOR EXPERIENCE'. A small paragraph follows: 'As a 2% Club member, travel with NTI to DRNet®/Kafka everywhere and step up to the industry's first round-trip ticket.' At the bottom, there is a quote in a decorative box: 'DRNet®/Kafka delivers more than slideshare and promises. To be effective you need more features you can produce for Kafka but now you can consume'. The DRNet logo and tagline 'Journey to discovery' are at the very bottom.



**Richard Buckle  
June, 2025  
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# NTI 2% Club Membership

**NTI's new loyalty program that recognizes NonStop customers who value all that NTI can deliver ... even on a Starship**

The advertisement graphic is set against a dark green background. At the top left is the NTI logo with the tagline 'Your Data Company'. Below it is a photograph of a man in a suit sitting in a chair and reading a book. At the bottom left, the text reads 'NTI 2% CLUB WILL TAKE YOU MUCH FURTHER'. Below that is a small paragraph: 'NTI's new program that recognizes those NonStop customers who value all that NTI can deliver.' A decorative box contains the text: 'Enjoy a superior experience even as the program includes new destinations previously unserved by other NonStop vendors'. At the bottom is the DRNet logo with the tagline 'Journey to discovery'.

**Richard Buckle  
June, 2025  
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# NTI Launches Quarterly Newsletter

## NTI bringing together news, updates, quotes and commentaries on global activities focused on data

“All customers need good data and NonStop is recognized as a critical delivery element and we see the modernization journey accelerating as a result of the new product introductions at NTI.”

Andrew Pham, NTI Senior Software Engineer.

Richard Buckle  
June, 2025  
E-BITUG



Spring Quarter 2025

## Quarterly Newsletter



### NTI Product Portfolio:

- DRNet<sup>®</sup> Unified for GoldenGate Conversion**  
Timely migrations to the DRNet<sup>®</sup> Unified Product suite
- DRNet<sup>®</sup> Kafka**  
Powered by uLinga
- DRNet<sup>®</sup> Unified for Application Integration**  
Powered by uLinga
- DRNet<sup>®</sup> Unified for HPE Customers**  
Making data available everywhere
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Business Insights from AI/ML and Analytics
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Business Cooperation presenting Opportunities
- DRNet<sup>®</sup> FileSync**  
Applications and Non-Database replication
- DRNet<sup>®</sup> XPr**  
Data back modification archival solution
- DRNet<sup>®</sup> XPr**  
Rapid data validation and correction

### The NTI Customer Voice:

Major European financial services' enterprise has chosen DRNet<sup>®</sup> Kafka as key infrastructure for data streaming. Formerly an Oracle's GoldenGate customer, following their successful migration via DRNet<sup>®</sup> Unified for GoldenGate Conversion, they are now augmenting their replication deployment with support of data streaming.

Demonstrating the value proposition that comes with an integrated approach beginning with CDC, access to modern hi-speed networking for superior asynchronous communications and now coupled to time-series databases, this is a further real-world demonstration of the modernization of NonStop.

### NonStop Community Feature

With its roots in Change Data Capture (CDC) methodologies, NTI transforms data in support of JDBC protocols and JSON messaging to better integrate with open databases and processes. With support of Apache Kafka, adding bidirectional support to produce and consume data, NTI is a major source of middleware for real-time interaction with the open world of AI. Pursuing modernization of NonStop cannot be achieved any better than by upgrading to the new DRNet<sup>®</sup>.

NonStop systems support transaction processing, handling a broad mixture of transactions, delivering results reliably, securely and efficiently. With Kafka support available through DRNet<sup>®</sup>, NonStop systems can now stream transactional data in real-time an essential action when it comes to fraud detection. AI models do best given access to lots of data and with DRNet<sup>®</sup> and uLinga Kafka integration, transaction data streams can be made available to AI systems to process, the better to detect real-time fraudulent activity.

“*Fraud detection has become a critical focus across industries as digital transactions continue to rise, bringing with them increased opportunities for fraudulent activities. Traditional methods of fraud detection, often reliant on batch processing, struggle to keep pace with the speed and sophistication of modern scams. Data streaming offers a transformative solution to enable real-time analysis and immediate response to suspicious activities.*”  
— Kai Waehner, Global Field CTO, A trusted advisor and an industry thought leader.

“*Application modernization is the process of taking existing legacy applications and systems and refactoring them to drive faster time to market and to improve application performance and scalability. Apache Kafka has become one of the options when looking at message driven communication between microservices. This technology differentiates itself from others by its ability to send and receive messages at a very fast rate, horizontally scale as the number of requests increases and retain the data even after messages have been received.*”  
— Jennifer Vargas, Principal Product Marketing Manager, Reddit.

NTI becomes the right NonStop partner when it comes to delivering on the promise of HPE: “Transform data into insights and insights into actionable strategies, with the right partner.”

### From Sales Leadership (Tim Dunne)

The role of a travel agent, whether engaged in the real world or virtually, is to assist with the planning, recommending alternatives and optimizing costs. The route may look attractive and yet, if connection times are slim and overnight stays are required, the desired outcome can be less attractive. There is always going to be something else to be considered and this is the objective of any professional travel agent. Perhaps most important of all, when a travel agent is found and meets the goals set for them, over time a relationship is created whereby the needs of the traveler become well known and the plans and recommendations simplified. Travel agents differentiate themselves by the level of service provided.

Welcome to NTI, your travel agent and accept our offer of membership in the new, NTI 2% Club!



Catch the latest article from the Jan - Feb 2025 issue of NonStop Insider here



## Partner Insights

**“Infrasoft’s uLinga for Kafka and NTI’s DRNet® share strong industry pedigrees, modern architectures, and top-tier security.”**

“Kafka acts as a powerful front-end to NonStop applications, much like NonStop once did for IBM Mainframes, enhancing rather than disrupting transactions. It enables seamless real-time data streaming while maintaining NonStop’s reliability. With NTI’s expertise in replication, DRNet® and Kafka together establish a robust foundation for future innovation.”

Andrew Price,  
Infrasoft Director, Business Operations.

Richard Buckle  
June, 2025  
E-BITUG



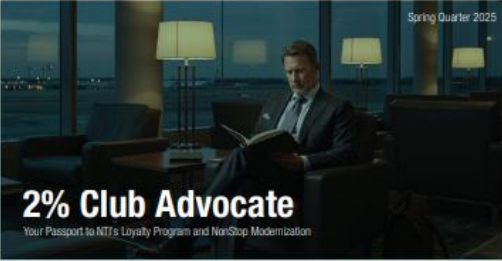


# NTI Introduces the 2% Club Advocate

## 2% Club loyalty program as a reward for those who are current, as well as potential future, NTI customers.

### “NTI positions itself as your travel agent helping out at every stage in your journey to Hybrid IT.

### Destinations supported cover the full range of NTI products and packages.”



**Making News**

You have now begun reading more about the 2% Club Advocate newsletter and the references being made to this Quarterly Newsletter as being the voice of the NTI loyalty program – watch for it to be digitally available shortly.

Consider this 2% Club loyalty program as a reward for those who are current, as well as potential future, NTI customers. This reference to NTI is not the only instance where NonStop independent vendors are increasing their commitment to modernization and to accessing open source where it makes sense for the NonStop customer. This loyalty program is only a part of the NTI messaging for 2025 and beyond, as NTI positions itself as your travel agent helping out at every stage in your journey to Hybrid IT and to the modernization of your NonStop systems. Destinations supported cover the full range of NTI products and packages and where your journey may have started elsewhere with product offerings that no longer meet your business requirements.

Perhaps the best way to think of this new program is to view the growth in the NTI customer relationship engagement as one that comes with its own travel agency and its own customer lounge – all virtual and yet readily accessible. Accessing your passport, providing your boarding pass, and steering you to the right gate have become synonymous with attentive services provided today's frequent flyers and for NTI it's a logical extension of this model to better embrace the NonStop customer. Join us! Become a member! Explore our destinations. NTI is at hand to help with every step in your journey.

“*Infrasoft's uLinga for Kafka and NTI's DRNet® share strong industry pedigrees, modern architectures, and top-tier security. Kafka acts as a powerful front-end to NonStop applications, much like NonStop once did for IBM Mainframes, enhancing rather than disrupting transactions. It enables seamless real-time data streaming while maintaining NonStop's reliability. With NTI's expertise in replication, DRNet® and Kafka together establish a robust foundation for future innovation.*

— Andrew Price, Infrasoft Director, Business Operations.

“*Our interaction with our NonStop customers has evolved to where we are providing a higher level of consultation to better ensure they gain the most from their NonStop system and the data created by their applications. All customers need good data and NonStop is recognized as a critical delivery element and for many, we see the modernization journey leading to acceptance within Hybrid IT accelerating as a result of the recent new developments at NTI.*

— Andrew Pham, NTI Senior Software Engineer.

“*New customers are amazed by how well we understand their business needs. We're here to work with you to find the best solution. We never walk away from a difficult discussion. The technology is moving quickly given rapid moves in application development and deployment.*

*What we see as priorities within our NonStop customer base is how best to participate in a world that is Hybrid. Our response has been to build on replication in support of lighter integration between NonStop and the rest of enterprise IT allowing NonStop to prosper as an integral participant in the world of Hybrid IT.*

— Aphonse Hope, NTI Technical Director.

Today, NTI views communications, data movement through replication and access to streaming platforms capable of processing the amount of data created on NonStop as being instrumental to the long-term presence of NonStop within the modern enterprise. NTI is your travel agent in this regard. It knows about the special sauce and the cost saving this represents. NTI will support your enrollment in the 2% Club where service levels are elevated to where direct contact with the NTI team is encouraged. Yes, welcome to the start of the journey you know you need to undertake.



- Upcoming Events:**
- ChileTUG – Chile Chapter Meeting**  
Santiago, Chile  
March 07, 2025
  - SUNTUG – Florida Chapter Meeting**  
Tampa, Florida  
April 4, 2025
  - MEXTUG – Mexico Chapter Meeting**  
Mexico City  
April 10, 2025
  - EBITUG 2025**  
DUBLIN, Ireland  
June 3-5, 2025
  - NonStop TBC 2025**  
The Woodlands, Texas USA  
September 16-18, 2025

**Coming Up:**

Check out the upcoming March / April issue of *The Connection* for the NTI article - *NTI: Your data company.*

Watch as *HPE NonStop Starship* takes off. *NTI to fuel and direct - DRNet: Your journey to discovery.*

Monday, June 2, *E-BITUG attendees - Join early arrivals at NTI's Early Birds Welcome Reception at the Clayton Hotel Burlington*

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**Richard Buckle**  
**June, 2025**  
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## Development Insights

“What we see as priorities within our NonStop customer base is to be best in participating in a world that is Hybrid, preparing for AI, access to the Cloud.”

“Our response has been to **build on replication** in support of tighter integration between NonStop and the rest of enterprise IT allowing NonStop to prosper as an **integral participant in the world of Hybrid IT.**”

Alphonse Hoge,  
NTI Technical Director

**Richard Buckle**  
June, 2025  
E-BITUG



# Thank You



**Up next:**

**Tim Dunne**

**DRNet® Unified Ecosystem:  
Proven Alternative to Incumbent  
Data Replication Product Offerings**

**Thursday 16:25 – 16:55  
Ulster Room**

**Richard Buckle  
June, 2025  
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